

Country Manager - Lithuania

JOB DESCRIPTION

Clearhaus is an EU acquirer and financial institution, that specializes in offering payment solutions to web shops across Europe. The goal of Clearhaus is to change the world of online payments, and through their technology-driven and customer-centric approach, they are continuously increasing their market shares and challenging the Danish monopoly NETS.

Following a rapid growth path, Clearhaus is currently expanding in several European countries. To further increase their European market presence, Clearhaus is looking for a result driven and ambitious Country Manager, who will be responsible for business development in Lithuania.

As Country Manager at Clearhaus you get the opportunity to join a dynamic and innovative company at a very interesting point of their journey. The growth trajectory that Clearhaus is on, offers a lot of potential for the right candidate.

Your primary tasks and areas of responsibility:

- Building a one-stop payment solution with the QuickPay white label gateway in combination with the acquirement part of Clearhaus.
- Identify, seek out and onboard customers for the one-stop payment company.
- Sales of acquiring agreements regarding VISA/Mastercard for e-commerce
- Sales of white label gateway solutions by QuickPay delivered as (www.quickpay.net), the leading independent gateway/PSP in the Nordics, with a Europe license.
- Maintain and service the affiliated clients/customers.

REQUIRED SKILLS AND EXPERIENCE

The ideal candidate is expected to have relevant experience and especially experience from the FinTech industry is regarded as an advantage.

As a person you are:

- Outgoing with a sound technical and communicative understanding
- Driven by the ambition to build a new market
- Passionate about making your mark in a highly competitive environment

COMPANY DESCRIPTION

Clearhaus is an acquiring company founded 2011 in Denmark. They aspire to offer the most convenient way for e-commerce companies (merchants) to receive online and mobile payments. Handling the transactions for over 7,500+ online stores across 33 European countries, ranging from startups to large corporate businesses, Clearhaus currently counts 43 employees and is rapidly growing. Due to this growth, Clearhaus was awarded Best Exponential Startup by the Nordic Startup Awards in 2016.

Clearhaus is authorised as a Payment Institution with a pan-European license by the Danish FSA and is a Visa and MasterCard Principal member.

Read more here: <https://www.clearhaus.com/>

ADDITIONAL INFORMATION

Reporting to:	CEO
Languages:	Native-level Lithuanian and high-level English
Compensation package:	Attractive compensation package according to qualifications
Starting date:	As soon as possible
Location:	Lithuania or nearby

APPLICATION

GlobeSearch is responsible for the recruitment process on behalf of Clearhaus. If you wish to apply for this position, please submit your CV to Anne Amalie Forsberg on aaf@globesearch.dk.